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- GRAY SCALE DOCUMENTS

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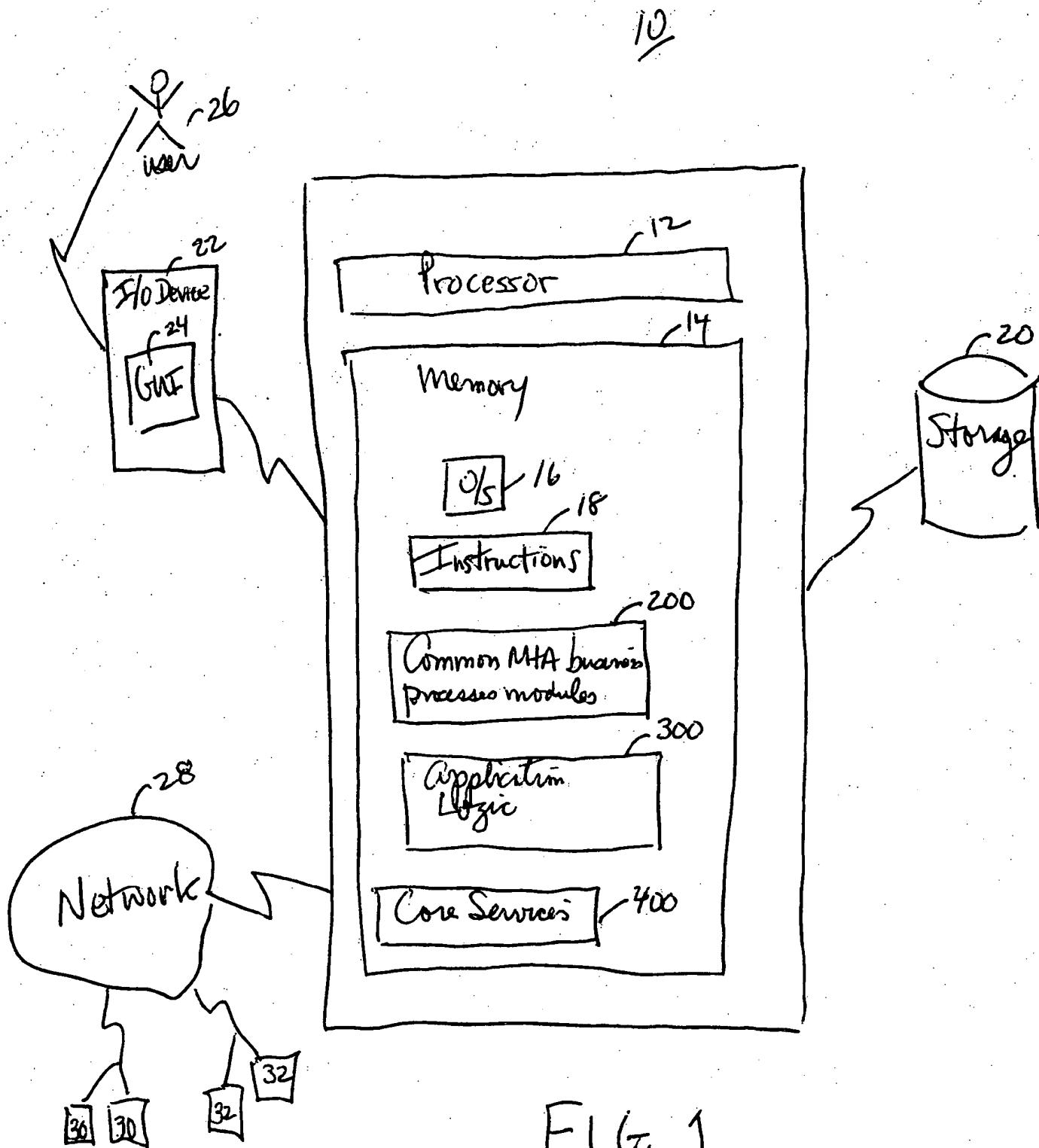


FIG. 1

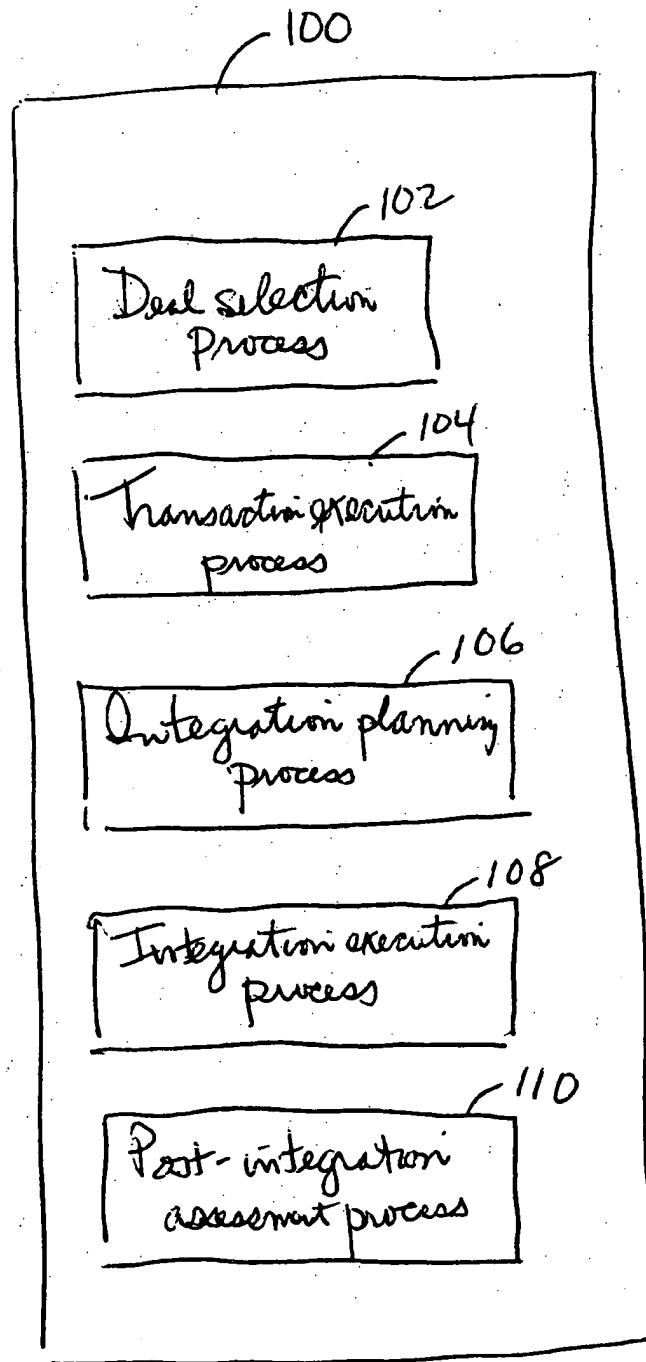


FIG. 2

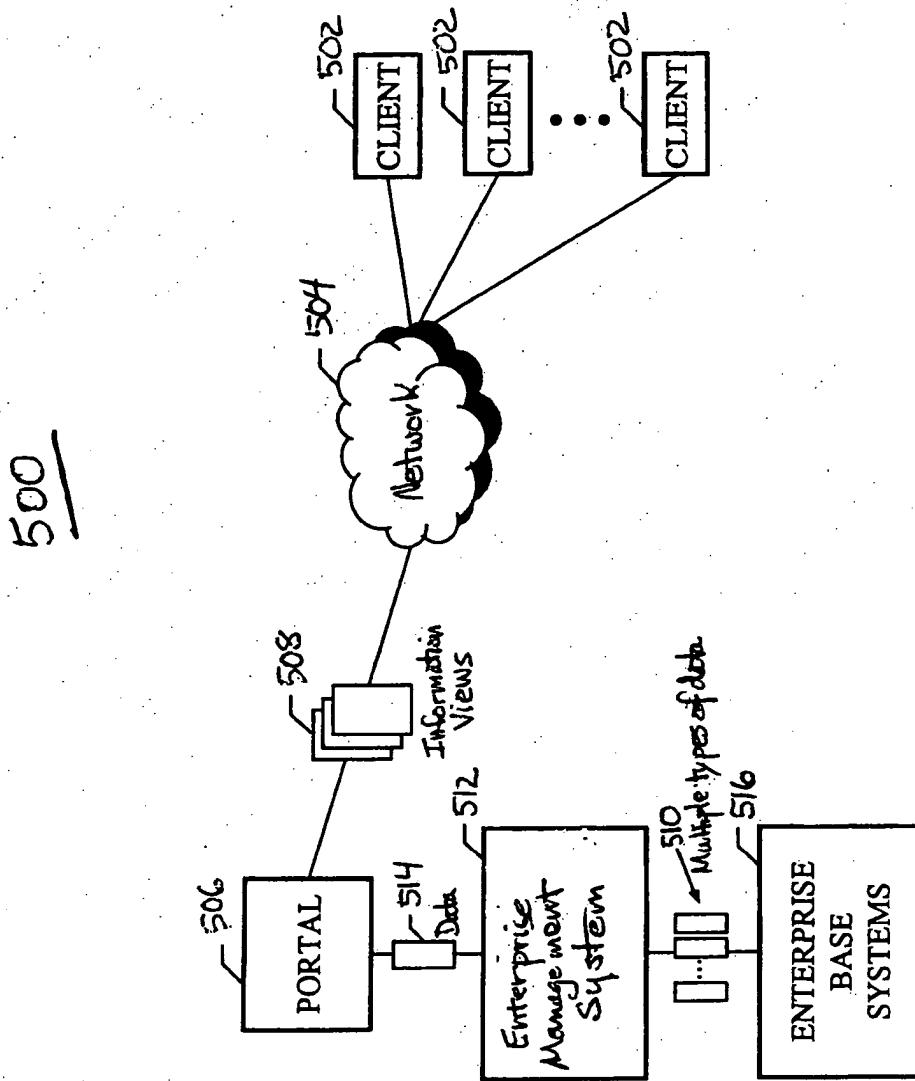
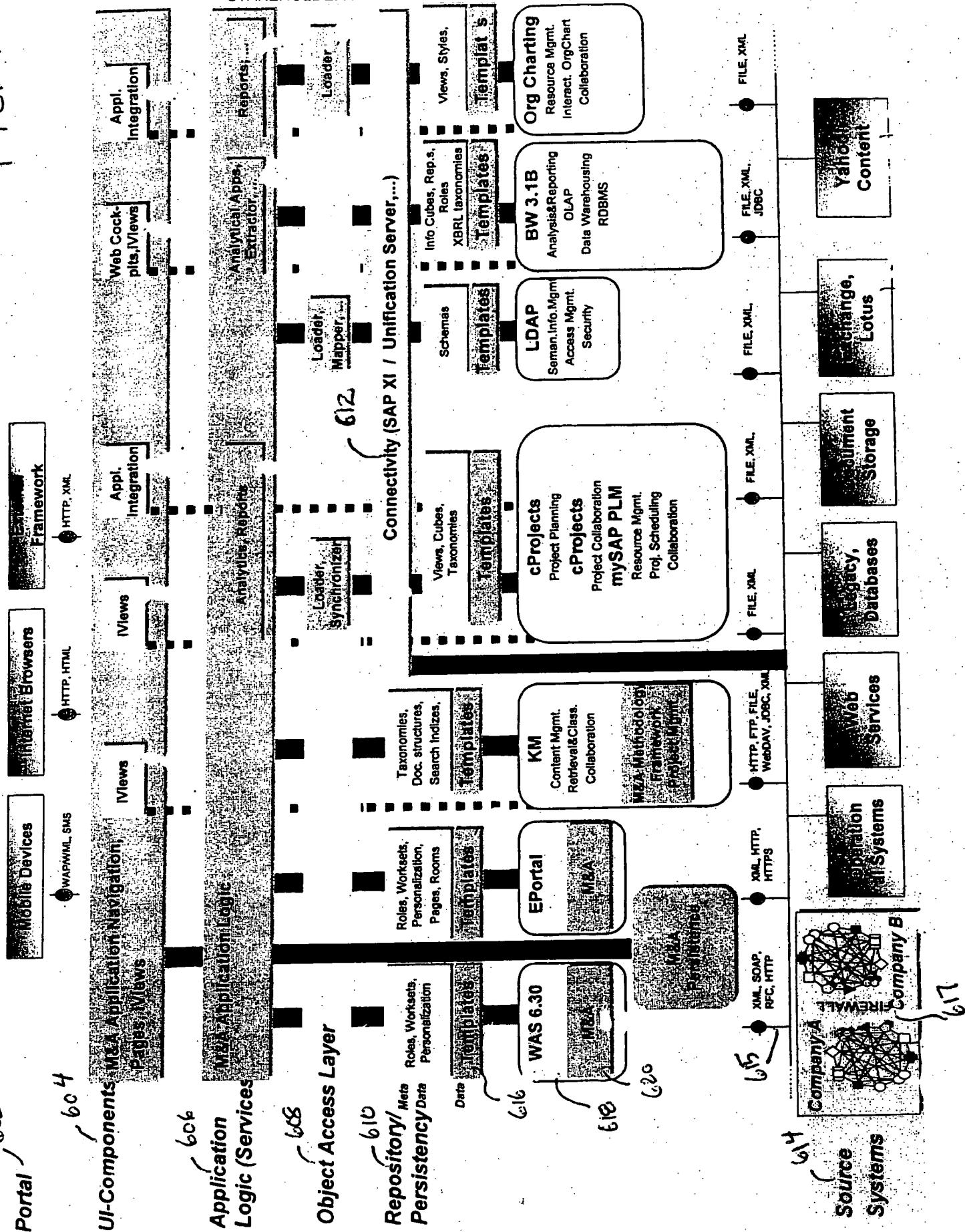
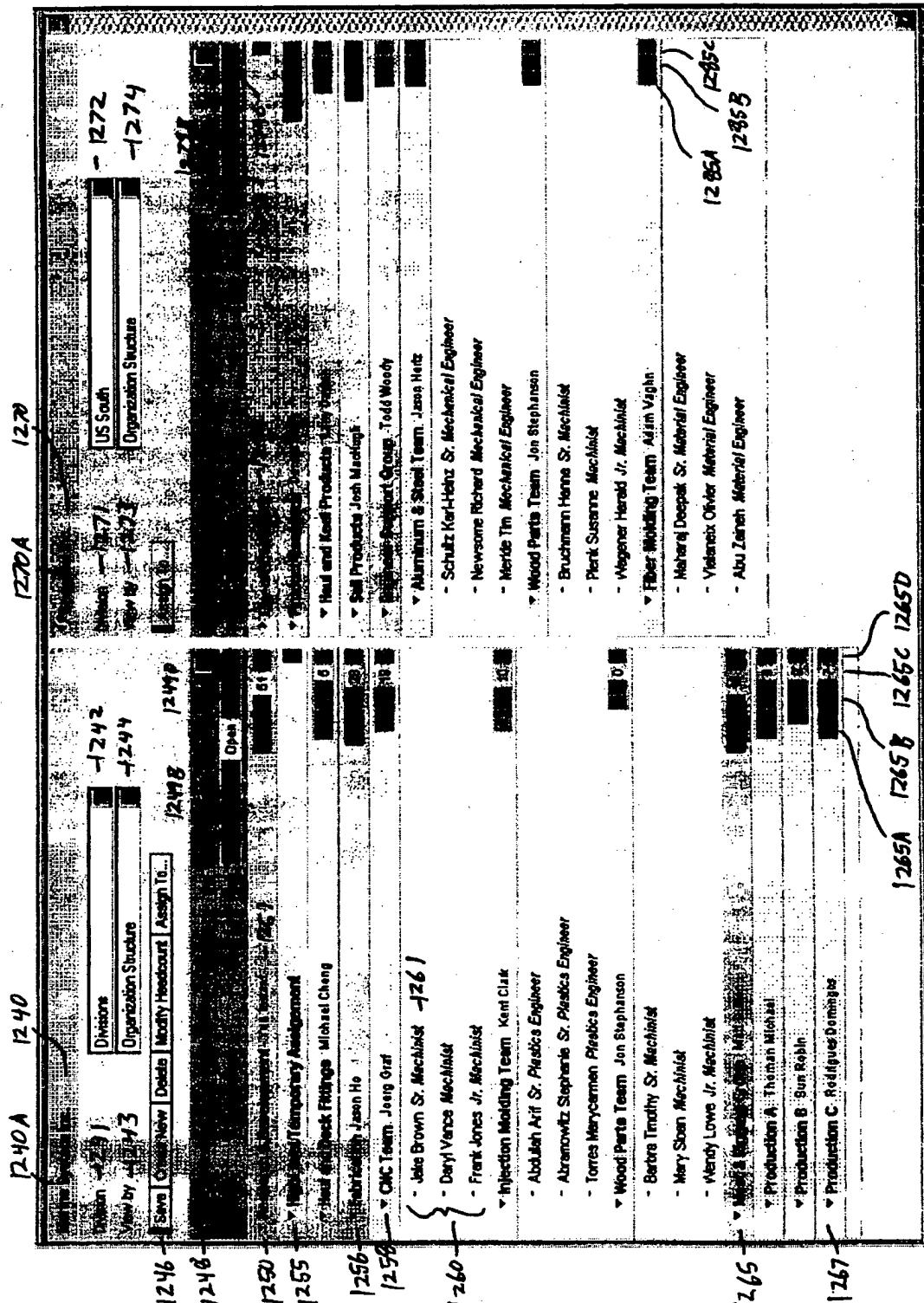


FIG. 3

卷之三



1215	1210	1209	1200	1202
<p><b>Marine Systems Inc.</b></p> <p>1216</p> <p>» <b>Transition Planning</b></p> <p>Change Management Planning</p> <p>Strategic Management</p> <p>Business Management</p>	<p>1218</p> <p>» <b>Organization Structure</b></p> <p>Division: US West</p> <p>Category: Organization Structure</p> <p>Search: [ ]</p> <p>Actions: [ ]</p> <p>Save/Open Version</p> <p>Modify Headcount</p> <p>Send for Review/Approval</p>	<p>1220</p> <p>» <b>Headcount</b></p> <p>Headcount: 608 Audited Headcount: 659 Open Headcount: 51 Sub-department Headcount: 51 Employee Turnover: 78.5% Employee Classifications: Sr. Mechanist (88), Jr. Mechanist (144), Mechanic (203), Sr. Plastic Engineer (32), Plastic Engineer (65), Administrator (3), Line Manager (8) Remark:</p>	<p>2.25</p> <p>» <b>Manufacturing</b></p> <p>CNC Team: Jason Heitz</p> <p>Injection Molding Team: Kent Clark</p> <p>Fabrication Team: Jon Stephanson</p> <p>Plastics Team: Jon Stephanson</p> <p>Wood Parts Team: Jon Stephanson</p> <p>Aluminum &amp; Steel Team: Jason Heitz</p> <p>Schulz Kort-Hertz Sr. Mechanical Engineer</p> <p>Newsome Richard Mechanical Engineer</p> <p>Meredith Mechanical Engineer</p> <p>Wood Parts Team: Jon Stephanson</p> <p>Bruchmann Hanna Sr. Mechanist</p> <p>Perik Susanne Mechanist</p> <p>Wegener Heribert Jr. Mechanist</p> <p>Fiber Molding Team: Adam Viglianti</p> <p>Mehring Deepak Sr. Mechanical Engineer</p>	<p>2.27</p> <p>» <b>Quality</b></p> <p>QA Team: Jason Heitz</p> <p>QC Team: Jason Heitz</p> <p>QA Team: Jason Heitz</p> <p>QC Team: Jason Heitz</p>
<p>1228</p> <p>» <b>Move History</b></p>	<p>1229</p> <p>» <b>Move History</b></p>	<p>1230</p> <p>» <b>Move History</b></p>	<p>1231</p> <p>» <b>Move History</b></p>	<p>1234</p> <p>» <b>Move History</b></p>



1402 → Welcome, Jason Hu Personnalite

1403 → **Marine Systems Inc.**

1404 → **Announcements**

1405 → **My Tasks**

1406 → **My Deliverables**

1407 → **Operations Task Force**

1408 → **Line Manager Home**

1409 → **Actions:**

- Line Manager Home
- Set up a meeting
- Start a discussion thread
- Build an Org Chart
- Manage Subscriptions
- Merge Portal Help

1410 → **1415**

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Welcome, Jason Finn! Pre-consultation

**Employee Recalibration** \*

Search

Actions

Line Manager Home  
Upload a file  
Set up a Meeting  
Start a Discussion  
Manage Subscriptions  
Merge Portal Help  
Build an Org. Chart

**Employee Recalibration** \*

Employee Recalibration

Open Recalibration

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Marine Systems Inc.

Operations Task Force Files

Actions

- Schedule a new meeting
- Synchronize with Outlook
- Help with Calendar

Team

Manage Team Members...

Name	Modified	Size
Global telephone list Offshore-Speedial.xls	2/19/02 10:06:31 AM	128.5 KB
Offshore Into Session 6-2-2002.ppt	4/2/02 8:33:49 AM	1.1 MB
Offshore plants US.pdf	2/7/02 2:19:16 PM	85 KB
Speedial site map San Diego.gif	2/7/02 2:05:37 PM	320.5 KB
Team Contacts.ppt	2/27/02 6:03:42 AM	131.5 KB

Merger Team

Details | New Folder

General Relevant Info

Details | Delete

Info Sessions

Details | Delete

Integration Survey

Milestones and SCMs

Details | Delete

Town Hall Meetings

WIP Shared

Details | Delete

Details | Delete

New File | New Text file | New Link

Name

Carol Dillard (232) 453-4534

Ron Seaver (212) 345-3012

Chris Brooks (404) 908-3429

Jeff Welburg (713) 679-0932

Sven Platz (619) 221-5711

My Meetings

- Sync Outlook... | View Calendar...
- 02/05/03 Milestone 1 (Alerts)
- 02/08/03 Milestone 2 (Video Conf...)
- 02/09/03 Milestone 3 (San Diego)
- 02/15/03 Milestone 4 (Alerts)
- 02/19/03 Milestone 5 (Ppts)

Marion and Williams Personnel

F16, 10

1802  
1800  
1808  
1815

Welcome, Nicole Carson! Personalize

**Marine Systems Inc.**

Executive CoCoM 1820 Merger Performance Indicators 1825

Search

Actions (6)

Track Deliverables  
Set up a Meeting  
Change My Time Zone  
Merger Portal Help

Team (6)

Manage Team Members...

Carol Dillard (252) 453-4534  
Ron Sawyer (212) 345-9012  
Curt Brooks (404) 903-3429  
Jude Walburg (713) 679-0892  
Sven Petz (619) 229-5771

Done Due Issues

Decision In-Bus 1830

Key Performance Indicators 1825

Search

Start by Category / Alert Open All | Clear All

May Jun Jul

Task Force  
Schedule  
Cost  
Vendor  
Parts  
Gears  
Customer  
Analysts  
Market  
Press  
Atlanta  
Customization  
Task Force  
Schedule  
Cost  
Vendor  
Parts  
Gears  
Customer  
Analysts  
Market

1860

Date	Type	Title	Summary
07.01.02	Decision	Consolidate NY facilities	HanCo offices will be consolidated at 1540 Broadway. Other offices to...
07.01.02	Complete	Atlanta renovation Plan	Atlanta facilities renovation will be renovated and occupied by October 31st.
08.28.02	Decision	HanCo to run R3	Cost savings and extensibility make R3 clear choice
08.22.02	Complete	Network Landscaping	Houston to be hosting center, R3, local offices to be linked via UDirect

1860

Fig. 11

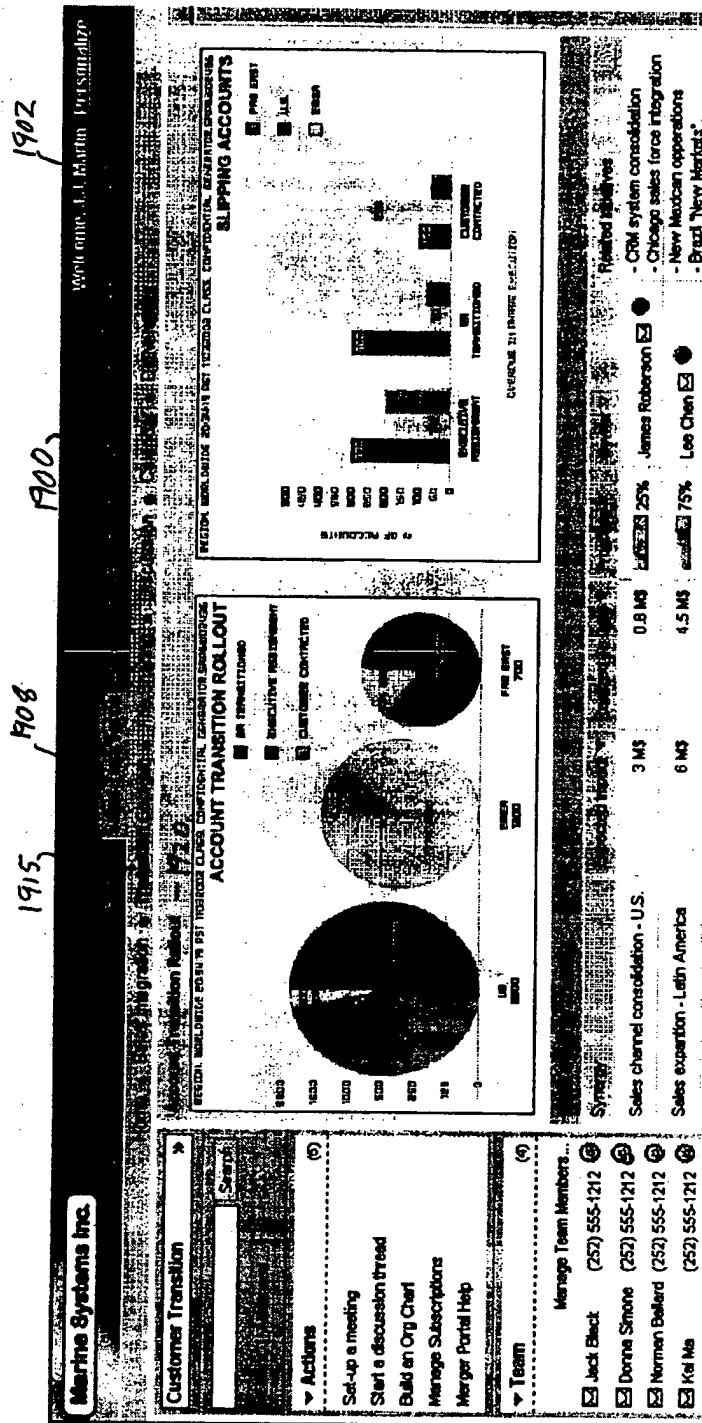


Fig. 12.

2002

2000,

Offshore Systems Inc.  
Merger and Acquisition Systems

2010 – Pre-Due Diligence

Home | Deals

Draft Pre-Selling Outfitter

Candidate: Speedial Inc.

Financial Checklist

2015  
2020  
2025  
2030  
2035  
2040

Actions

- Export deal sheet to PowerPoint

2010 – Pre-Due Diligence

Home | Deals

Draft Pre-Selling Outfitter

Candidate: Speedial Inc.

Financial Checklist

Owner: Norman Ballard  
Other Contributors: Jack Black, Donna Simone

Description: Document large procurement synergies and risks. This process helps determine the value of the company and get a first look at the cost savings expected from a potential acquisition.

Net Financial Impact:

View

Type Title Added By Financial Impact

Risk Only one supplier of key parts NA  
 Synergy United Fasteners Contract renegotiation Norman Ballard \$ 130 M

Internal Data

Supplier Pricing

Sample Procurement Reports

Welcome: Norman

Related Research

Legal

- Legal Due Diligence Document

Accounting

- Financial Balance Sheet
- Statement of Cash Flow
- Internal Audit and Findings
- Accounts Payable

Commercial

- Suppliers and Customers
- Supplier Contactode [C]
- Customer\_Records [C]
- Customer\_JobOrder [C]
- Procurement Items List and Pricing
- Supplier's Credit Terms

Internal Data

- Supplier Pricing
- Sample Procurement Reports

F16, 13



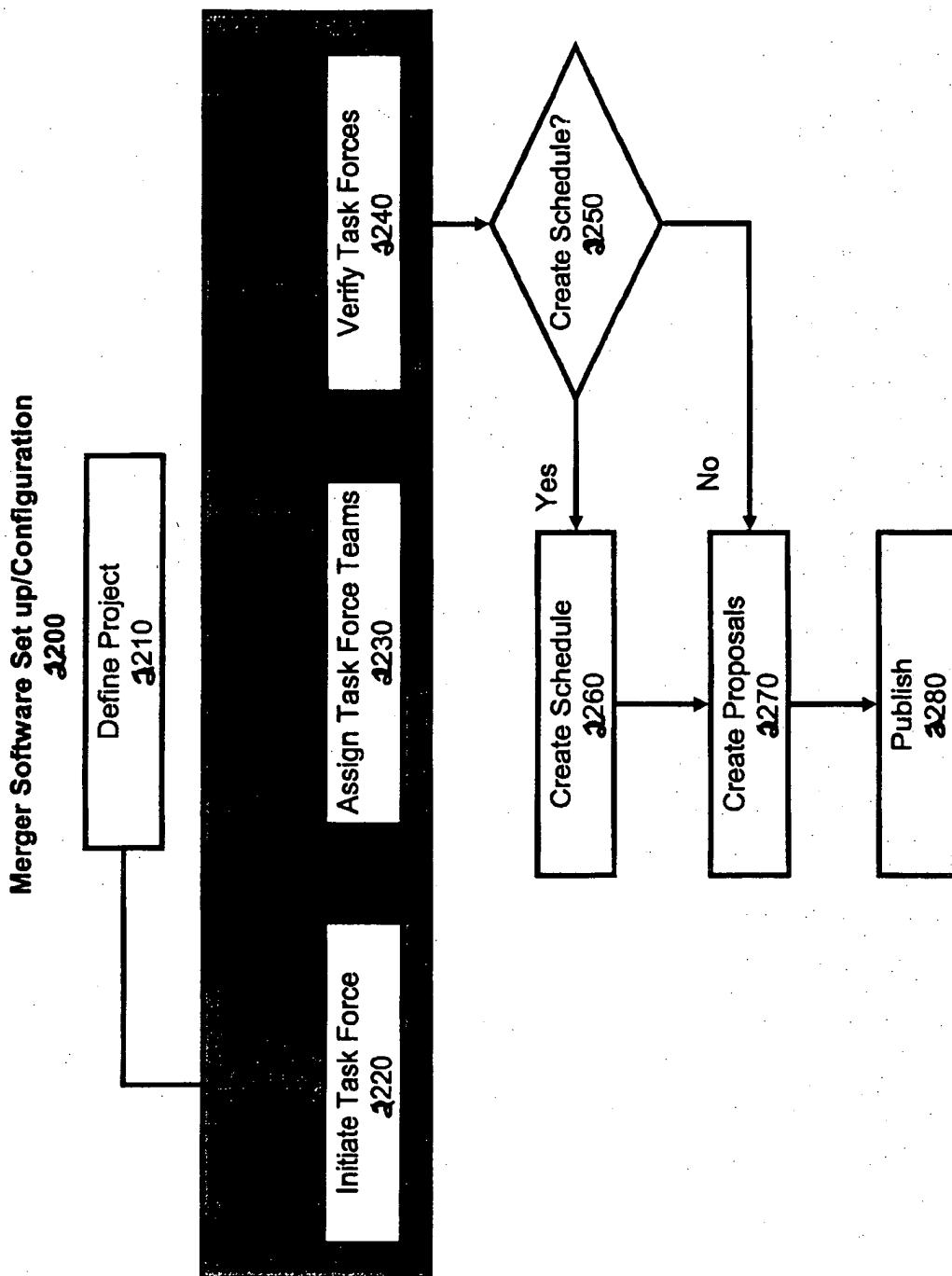


FIG. 15

2300

2210

Welcome, Carol Gillard Personalize

**M&A Set-up Wizard**

This wizard will help you set up the project schedule and task force users.

Project type:  2320

Project Schedule:  Action Plan  Charter  Change Request  Configuration & Start-up  Continuous Improvement & Review  Disposal & Exit  Project Template:  2330

Select M&A Project Template:

Project Name:

Start Date: (mm/dd/yy)  Estimated End Date: (mm/dd/yy)

Save Work and Exit

F16, 16

2400, 2410, 2415, 2420, 2425, 2430

Welcome. Customize and Personalize

**M&A Set-up Wizard**

**Step 2: Create Task Forces**  
Create the task forces based on templates or create a custom task force. When you have finished creating all the task forces, click 'Next'.

**Initiated Task Forces**  
**No Task Forces Created**

**Select Task Force Template**

2410

**M&A Wizard Steps**

1. Define Project  
2. Create Task Forces  
3. Define Task Forces  
4. Assign Task Force Teams  
5. Verify Task Forces  
6. Create Schedule  
7. Create Proposals  
8. Publish

**Buttons**

Save Work and Exit    Cancel    Back

F16. 17

2500, Wideline, Central Fullland Project

M&A Set-up Wizard	
Step 2: Create Task Forces	
Once a lead for each task force and invite any task force members to join.	
2510	Task Force Lead Email Address: <input type="text"/>
2510	Steering Committee Sponsor: <input type="text"/>
Optional Team Member Email Addresses (separated by commas)	
<input type="text"/> <input type="text"/> <input type="text"/>	
Task Force Lead Email Address: <input type="text"/>	
Steering Committee Sponsor: <input type="text"/>	
Optional Team Member Email Addresses (separated by commas)	
<input type="text"/> <input type="text"/> <input type="text"/>	
Task Force Lead Email Address: <input type="text"/>	
Steering Committee Sponsor: <input type="text"/>	
Optional Team Member Email Addresses (separated by commas)	
<input type="text"/> <input type="text"/> <input type="text"/>	

2510, F16, 18

M&A Wizard Steps	
1. Define Project	
2. Create Task Forces	
2210	Indirect Task Force
2215	Actual Task Force
2220	Verify Task Force
2230	3. Create Schedule
	4. Create Proposals
	5. Publish

M&A Wizard Steps	
<input type="radio"/>	1. Define Project
<input checked="" type="radio"/>	2. Create Task Forces
	Verify at task force and task force teams.
<input type="radio"/>	3. Create Schedule
<input type="radio"/>	4. Create Proposals
<input type="radio"/>	5. Publish

User Name	Sponsor	Task Force Role	Email Address
Jesse Smith		Team Lead	john.smith@offshore.com
Michael Hall		Member	michael.hall@offshore.com
Bonnie Brown		Member	bonnie.brown@offshore.com
Coleen Brown		Member	coleen.brown@offshore.com
Eric Williams		Member	eric.williams@offshore.com
<hr/>			
User Name	Sponsor	Task Force Role	Email Address
Paula Jones		Team Lead	paula.jones@offshore.com
Klaus Petersen		Member	klaus.petersen@offshore.com
Derek Michaels		Member	derek.michaels@offshore.com
Vlad Corradi		Member	vlad.corradi@offshore.com
Jesse Smith		Member	jesse.smith@offshore.com
<hr/>			
User Name	Sponsor	Task Force Role	Email Address
Chris Jacobs		Team Lead	christopher.jacobs@offshore.com
Erica Madson		Member	erica.madson@offshore.com
Bob Arnold		Member	bob.arnold@offshore.com
Elizabeth Brown		Member	elizabeth.brown@offshore.com
Chen Li		Member	chen.li@offshore.com
Joe Douglas		Member	joedouglas@offshore.com

2700,

2210 2215 2250

<p>Marine Systems Inc.</p> <p>Project Milestone</p> <p>Date (mm)</p> <p>Meeting Name (Location)</p> <p>Back</p> <p>Save</p> <p>Cancel</p>	<p>M&amp;A Set-up Wizard</p> <p>Do you want to create schedules based on template?</p> <p>1. Define Project</p> <p>2. Create Task Forces</p> <p>3. Create Schedule</p> <p>4. Create Proposals</p> <p>5. Publish</p> <p>M&amp;A Wizard Steps</p>
---	---

F16, 30

2100,

F161 31

**M&A Wizard Steps**

1. Define Project    2. Create Task Forces    3. Create Schedule >>  
4. Create Proposals    5. Publish

**M&A Set-up Wizard** 2260

Step 3: Create Schedule  Create major milestone meetings.

Meeting Name:

Meeting Date (mm/dd/yy):   All Day

Meeting Time (hh:mm):  Duration:  AM  All Day

Primary Meeting Location:  None - Conference Call

Other Meeting Options:  Book Online Meeting Session  Book Conference Call Session

Other Equipment Needed:

Project Milestone

Date (mm)	Meeting Name (optional)
07/11/02 (All Day)	Milestone 1 (Admira)
07/11/02 (4 pm)	Milestone 2 (Adm Conference)
07/25/02 (11 am)	Milestone 3 (San Diego)
08/11/02 (All Day)	Milestone 4 (Admira)
08/25/02 (9 am)	Milestone 5 (Admira)

Exit  Save Work and Exit  Cancel

2900,

Welcome, Carol Dell and Persaudice

[Home](#) • [File Briefing](#) • [Discussion](#) • [Calendar](#) • [Deliverables](#) • [Task Forces](#) [New Task Force](#)

**M&A Set-up Wizard**

**Step 4: Create Proposals** (1)  
Create project proposals to be completed by task forces

**Project Milestones:**

July 1, 2012 (All day) [Milestone 1 \(Atlanta\)](#) >>  
Proposed Name: Task Force Requested by Assigned to  
[Red Proposal] Status

July 11, 2012 (All day) [Milestone 2 \(Video Conference\)](#) >>  
Proposed Name: Task Force Requested by Assigned to  
[Red Proposal] Status

July 25, 2012 - (11 am) [Milestone 3 \(San Diego\)](#) >>  
Proposed Name: Task Force Requested by Assigned to  
[Red Proposal] Status

July 11, 2012 - (All day) [Milestone 4 \(Atlanta\)](#) >>  
Proposed Name: Task Force Requested by Assigned to  
[Red Proposal] Status

July 25, 2012 - (8 am) [Milestone 5 \(Atlanta\)](#) >>  
Proposed Name: Task Force Requested by Assigned to  
[Red Proposal] Status

**M&A Wizard Steps**

1. Define Project  
2. Create Task Forces  
3. Create Schedule  
4. Create Proposals >>  
5. Publish

**View:** [All Proposals](#) [Red]

**Buttons:** [Back](#) [Next >](#) [Save Work and Exit](#) [Cancel](#)

P16, 22

M&A Set-up Wizard																																																																																																					
<b>Step 5: Publish</b>	Verify information and publish merger project.																																																																																																				
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3100,

Step 1      Profile - 3110

Self Registration

Welcome Stakeholder  
Please enter the details to set up your stakeholder account  
Name \_\_\_\_\_  
First Name \_\_\_\_\_  
Last Name \_\_\_\_\_  
Email \_\_\_\_\_  
User Name \_\_\_\_\_  
Employee ID \_\_\_\_\_  
Create a Password \_\_\_\_\_  
Re-type Password \_\_\_\_\_  
Employee ID \_\_\_\_\_

passwords must be 5-12 characters in length

3120

F16, 24

Marine Systems Inc.

3200,



3.210 — Communications Preferences

Step 1 2 3 Profile 3143

This screen allows you to set how you would like to be contacted during the merger planning.  
(This function may be disabled later)

32 20

Mobile Phone:

Office Phone:

Assistant Phone:

Email: [erique.medizer@fishlore.com](mailto:erique.medizer@fishlore.com)

User Name:

First Name:

Last Name:

Address:

City:

State:

Zip:

Country:

Phone:

Fax:

Mobile:

Office:

Assistant:

Email:

F16.25

Matter No.: 14413-009001  
Applicant(s): Sven Schwerin-Wenzel et al.  
STAKEHOLDER FRAMEWORK

3300,

3310 - Assign Delegates

Step ■■■■■ Profile 3303

This step allows you to identify a person or delegate to whom you can delegate tasks or manager particular documents on your behalf.

Employee Name: [Redacted]  
Employee Email: [Redacted]

Delegate Name: [Redacted]  
Delegate Email: [Redacted]

Access Rights:

Full (same as you)  
 Update and read files only  
 Read only

3315  
3316  
3317  
3318  
3319  
3320

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Marine Systems Inc.